

METCA NEWSLETTER

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METROPOLITAN DIVISION OF T.C.A.

SYBIL FEYH, PRESIDENT
MEL A. PRICE, VICE PRESIDENT
JOE FRANCIS, SECY. & TREAS.
FRANK CAMILERI, RECORDING SECY.

DIRECTORS:
JOHN H. BONNETT
PAT SCUORZO
WILLIAM J. SZABO
DAVID WEGGELAND

FEBRUARY 1982

STARTING OUR NEW YEAR RIGHT

February 21st has been designated as "SYBIL FEYH MEET DAY"

Sybil, our newly elected President, has worked long and hard for METCA and we wish her a clear track ahead and a steady hand on the throttle.

METCA MEET DATES FOR 1982 At Garfield, NJ Boys Club

February 21st - May 16th - September 19th - November 14th

1982 METCA MEMBER DUES

Your METCA dues remain at \$2.00 per year and are payable with Your Meet Registration, or separately by mail to Sybil Feyh or Joe Francis, or at the Garfield Meets.

COFFEE TIME

Your Directors have chosen to eliminate the free morning coffee and buns at METCA Meets instead of raising table or admission fees which are now as low, or lower than any comparable meets.

METCA MEET ATTENDANCE

A total of 415 Members, Family Members and Guests attended our November METCA Meet. We thank You all for Your continued support.

Guests are always welcome and TCA Membership Applications are available at the door, or write to Joe Francis.

STEAM LEAKS

Ron Hollander, 78-12384, who resides in our area but is not a METCA Member asks us to mention his new book "ALL ABOARD, The Story of Joshua Lionel Cowan & His Lionel Train Company" See National Headquarters News, October 1981, page 2 for details.

TCA STANDARDS COMMITTEE

The TCA Standards Committee is operating for the present and future protection of all Toy Train Collectors. Please cooperate in this endeavor by using the correct new identags:

For RESTORED Items see Your Division Secretary.
For REPRODUCED Items see Your Standards Committee Member (With the GOLD BADGE).

If You feel qualified by knowledge and experience, and would like to assist in the work of this Committee see Your METCA President.

HOW TO MAKE NEW FRIENDS AT TRAIN MEETS

Leave all Your good stuff at home and bring all Your rusty locos, chip-ped cars and broken accessories. You can unload a lot of this junk on New Collectors or Guests and advance the TCA Image.

Bring enough stuff so that some of it has to spill over into the crowded aisles. Make us all feel more at home.

Don't price any of Your junk. When someone picks up an item from Your table and asks "How much?" size him up slowly before You let him have it right between the eyes.

Take a dirty old piece from someone's cellar and put it on Your table, then walk around the meet until You find the same item in mint condition and then price Yours the same. This avoids confusion and if some fish bites tell him You "Think it will clean up".

If an item has a small blemish stick the price tag right over it. Most guys won't notice it until they get home.

As each new face walks near Your table say "Make me an offer, I don't want to take any of this stuff home with me". This will keep them moving and help to clear the aisles.

In a loud voice keep up a running educational patter to anyone who slows down at Your table. This will induce the table holders around You to pack up early and leave the field to You.

Don't let anyone handle anything on Your table, let them guess what the other side looks like. If someone buys an expensive item, take his money first, then tell him all the things wrong with it. Then tell him to stick it under his arm as You don't have anything to wrap it in.

Never, ever, sell any item at the same price You sold one for last week, double it.

Try this one before word gets around. Remove the name and number plates from a tinplate car and reinstall them inside out. Make Your own factory errors.

If You got up on the wrong side of the bed, sit at Your table and gaze morosely into space for four hours. This will discourage anyone from smiling at You or saying "Hello" or getting too friendly. Then You can go home and say "What a scurvy meet that was."

At any large meet always keep in mind that most guys You stick it to won't even remember what table it happened at or what You really looked like. At the next meet shave off Your mustache and catch the same fool again.

Never pay Your Division Dues, and then complain about the crummy hall, lousy parking, crowded aisles and small tables.